SUCCESS STORY: FARMLINK





"Working with CloudFronts
team was very great
experience, highly
professional and cooperative
team which makes difficult
task like ERP
implementation easy
especially when none of our
team members have prior
experience in NAV."

— Rupesh Patil, Project Head, FarmLink

Key Technologies:

- Dynamics NAV 2016
- Microsoft Azure.
- Office 365.

Implemented NAV 2016 on Azure and Office 365

The CloudFronts team setup NAV 2016 on Azure and Office 365 with Agro-tech industry customizations and workflows which could automate the entire process of their supply chain operations.

About FarmLink:

FarmLink, backed by Agri-focused Swiss fund <u>Pioneering Ventures</u> is India's first 'one-stop-shop' back-end partner for industrial off-takers of Fruits & Vegetables in India, focused on modernising and transforming the supply chain across the country. You can read more about FarmLink at www.farmlink.in.

Business Requirement:

FarmLink wanted a solution that would -

- 1. Handle all aspects of their Supply chain operations.
- 2. Inventory and vendor management.
- 3. Provide them reports and easy to use dashboards.

Solution Delivered:

FarmLink deployed NAV 2016 on Azure along with Microsoft Office 365 for managing all aspects of their operations from Inventory to Vendor Management to Customers. This along with robust reports and dashboards is enabling FarmLink to better manage their fast-growing organization. This solution has increased their productivity and efficiency by multiple folds.

Key Features:

FarmLink went live on with the NAV and CRM platforms. Key benefits -

- 1. Entire Operations is now being managed in NAV 2016. From Inventory management to vendor management, all phases of operations are now running on NAV.
- 2. Reports and Dashboards are now allowing FarmLink to get critical insights into their business operations entirely from farm to customers enabling faster decision making.
- 3. Field sales teams are using the NAV mobile app to confirm orders.

Post Go Live:

FarmLink team went live on 9th July, 2018 and they are already seeing increased efficiencies and accountability across their business. FarmLink's success is being praised across Pioneering Ventures (the parent company of FarmLink) and the NAV platform is being planned to be deployed across other subsidiaries of Pioneering Ventures.

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