



### **Dynamics AX 2012 R3 and CRM Online Integration using Scribe Insight.**

CloudFronts worked with the Oakton Project team to successfully deliver key technical aspects for their Dynamics AX 2012 R3 and CRM Online integration. The project was for Oakton's client, GRDC Australia.

#### **About Oakton:**

Oakton is a well-recognized Australia based Microsoft Partner focused on delivering solutions for corporate and government clients across a range of industries. You can read more about Oakton at [www.oakton.com.au](http://www.oakton.com.au).

#### **Business Requirement:**

Oakton approached CloudFronts with the following requirements -

1. Resolve all technical issues for their AX – CRM integration using Scribe Insight.
2. Work with the Oakton global teams to provide advanced AX technical support.
3. Assist with Go Live and Post Go Live issues.

#### **Solution Delivered:**

The CloudFronts AX and Integration teams worked closely with the Oakton teams from Australia and India to document issues followed by issue resolution and testing. Oakton and CloudFronts team worked together round the clock to ensure a successful Go Live for the client.

#### **Key Benefits:**

The partnership between Oakton and CloudFronts provided the following benefits –

1. A successful, integrated AX 2012 R3 – CRM Online platform delivered for Go Live.
2. A well-established working relationship between Oakton and CloudFronts for future collaboration.

#### **Post Go Live:**

Post Go Live, the Oakton team and CloudFronts signed an NDA and Services Agreement for collaborating on future projects. In addition, Oakton also engaged the CloudFronts team to provide functional AX training to the client. CloudFronts continues to engage with Oakton to collaborate on new projects and making customers successful on the Dynamics platform.

*"The CloudFronts team worked closely with Oakton for one of our Australian government projects. Their deep technical expertise on the AX platform and on Scribe Insight was instrumental in a successful Go Live."*

- Simon Hukin,  
Project Manager, Oakton

#### **Key Technologies:**

- Dynamics AX 2012 R3
- AX AIF
- Scribe Insight
- CRM Online

### **Connect with us!**

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